

**Both systems, the iLS Plus and the Business Vision ERP, provide B2B και B2C capabilities. Whether the sales of your products or services are operated direct to other enterprises or through resellers or consumers, the iLS Plus and Business Vision ERP help you to improve your associates' network as well as the speed and the quality of your services, minimizing the operational cost at the same time.**

**By acquiring one of the two systems, you have an advanced and effective B2C tool, a system for the service of internal business transactions (B2B), a reliable partner which provides you with many capabilities and characteristics and helps your company to take off.**

**Both systems automate business processes, minimize the cost of sales, eliminate human mistakes and, finally, reduce the time of managing sales.**

**The application software which has remarkable characteristics and high level of parameterization provides solutions to any company which wishes to re-engineer business processes through the internet.**

## **CAPABILITIES**

- Item list management (material, products & services)
- Price lists per customer, per item, per category, per sub-category etc
- Stock Control
- Tracing of items at several levels
- Real time order tracking
- Dispatch and Delivery of sales documents (real time)
- Details of item availability in branches and the network (real time)
- Automated process for item transactions
- Accessibility to critical data (authorized customers only)
- Providing customers accessibility and preview of financial data, statistics and reports (real time).